P.O. Box 1150 Kokhav Yair, 4486400 Cell: 0543299056 gad.shoshan@gmail.com

Current:

- 2006 Director, international sales, marketing & BD, Ormat Technologies
- 2017 Renewable energy lecturer as guest speaker in various universities and high schools,
- 2020 President, ITBC Israel Turkiye Chamber of Commerce, Industry and Innovation
- 2021 Mentor, consultant, several energy-related startups
- 2025 Advisor to the board, Enogia

Education:

- 1981 AA, photography, Hadassah Collage, Jerusalem
- 1988 BA, Psychology and sociology, Bar Ilan, Uni
- 1990 MA (uncertified), cognitive psychology, Tel Aviv Uni
- 1993 MSM (master's in science of management), Boston Uni
- 2018 Director's certificate, Lahav school, Tel Aviv Uni
- 2023 Mediators course, Gome Gevim

Working experience

As of 2025 - retired, available....

- 2006 2025 Ormat, Director, Int. Sales marketing & BD
- 2004 2006 MD, iConSeal, Autofont
- 2002 2004 VP Sales and Marketing, Y. P Unitesters (CopperNet)
- 1999 2002 VP Marketing, RiT Technologies
- 1996 1999 VP Sales and Marketing, Shira Computers
- 1990 1996 Various positions in sales and marketing, Scitex Europe
- 1985 1990 system application and postscript specialist, Scitex Israel (during Uni studies)

<u>IDF –</u>

1976-1979 – Nahal, later Paramedic instructor National squad,

1980 -1985 - Technical R&D unit, developer, and implementer

Community -

2000- 2023 – police force volunteer, youth and traffic

Lecturer on technology leadership and on the new direction of the electric grid, various high schools active member in the Erenrgy.com and Ignite the Spark communities active member in the relationship forums between Israel and Turkiye,

Interested to be involved in student mentoring, presenting various issues in renewable energy, to give a course in renewable energy.

A proud grandpa of 4, Gad Shoshan, is a seasoned business developer since 1985, joined Ormat in June 2006, tasked with developing new territories, focusing on Europe. Retired in Jan 2025. Serves as a mentor and consultant for various businesses and joint Enogia as an advisor to the board.

Gad has a long worldwide history in the hi-tech market, mainly in Israel and Europe, where he held high-level positions in BD, sales, marketing, and management. (MD, VP, Director)

Since joining Ormat, Gad activities in Turkish market led Ormat to selling over 45 geothermal power plants totaling about 1000 MWe installed capacity, as well as the first waste heat recovery unit for Botas.

Gad is a frequent speaker at many geothermal and energy events, where he is known for provoking new ideas and debates. He is invited yearly to speak at several academic institutes in Israel and serves as a mentor and advisor for several start-ups, as well as in various hackathons and seminars.

Gad holds an MSM from BU, BA+MA in cognitive psychology and a board of director certificate from TA Uni, as well as a professional certificate of mediation mentor.

Above that, Gad serves on a voluntary base as the president of the Israel-Turkey Chamber of Commerce, and board member of the association of Bilateral Chambers of Commerce.

July 2025





